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Oct 24, 2013 07:30 BST

## Norwegian reports strong passenger growth throughout Europe

Norwegian reports strong growth in all European markets and a high load factor in its third quarter results. The base at London Gatwick shows the strongest passenger growth, followed by Oslo Airport Gardermoen and Stockholm Arlanda. The company today reported a third quarter pre-tax profit of 604 MNOK, a result significantly affected by the additional costs associated with wet-leasing replacement aircraft on long-haul routes. In addition the summer bookings were lower this quarter due to the unusually warm weather in the Nordics.

The third quarter was characterized by a solid production growth (ASK) with an increase of 31 percent. The growth is pervasive in all markets, but the company's base at London Gatwick Airport has the highest increase in number of passengers. Norwegian accounts for 90 per cent of the growth at the airport. Despite strong capacity growth, the load factor remains high. The load factor was 81 percent, down one percentage point compared to the same quarter last year. Norwegian long-haul routes have a load factor of more than 90 percent.

The pre-tax result (EBT) was 604 MNOK, compared to 873 million in 2012. The costs associated with wet-leasing replacement aircraft for the Dreamliner totalled 101 MNOK, significantly affecting the quarterly results. This amount includes the cost of wet-lease, extra fuel and costs for accommodation, food and drink for delayed passengers. The warm summer weather in northern Europe has also resulted in a slower summer sale than previous years, affecting both Norwegian and other airlines this season.

### **Strong growth in all markets**

Around 6 million passengers chose to travel with Norwegian during the third quarter, an increase of 800,000 passengers (16 percent) compared to the same period last year. The company's traffic growth (RPK) was considerably higher at 30 per cent, which also reflects that each of Norwegian's passengers on average flies significantly longer than they did a year ago.

"In this quarter, we clearly see the outline of the company's growth strategy. We have a strong passenger growth in all markets and we have managed to maintain a high load factor. At the same time, our results this quarter are significantly affected by the additional costs associated with replacement aircraft for the Dreamliner. In addition, Northern European sun seekers chose to enjoy the warm summer at home instead of flying south," said CEO Bjørn Kjos.

*For detailed information, please see pdf attached.*

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Norwegian Air Shuttle ASA, commercially branded “Norwegian”, is a low-cost airline listed on the Oslo Stock Exchange. Norwegian is the second largest airline in Scandinavia and third largest low cost carrier in Europe. Close to 18 million passengers chose to fly on its network in 2012. Norwegian has a route portfolio that stretches across Europe into North Africa and the Middle East, as well as long-haul flights to the US and Southeast Asia. The company has a total of 382 routes to 121 destinations on sale and employs approximately 3,000 people in Norway, Sweden, Denmark, Finland, Estonia, UK, Spain and Thailand. The company has 275 undelivered aircraft on firm order. Norwegian was founded in 1993 and its headquarter is in Fornebu, Norway. In June 2013, Norwegian was voted Europe’s best low-cost carrier of the year by the renowned SkyTrax World Airline Awards. Norwegian offers better leg room than most competitors, in-flight WiFi, world-class punctuality and a fleet of 75 aircraft with an average age of only 4.6 years.

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